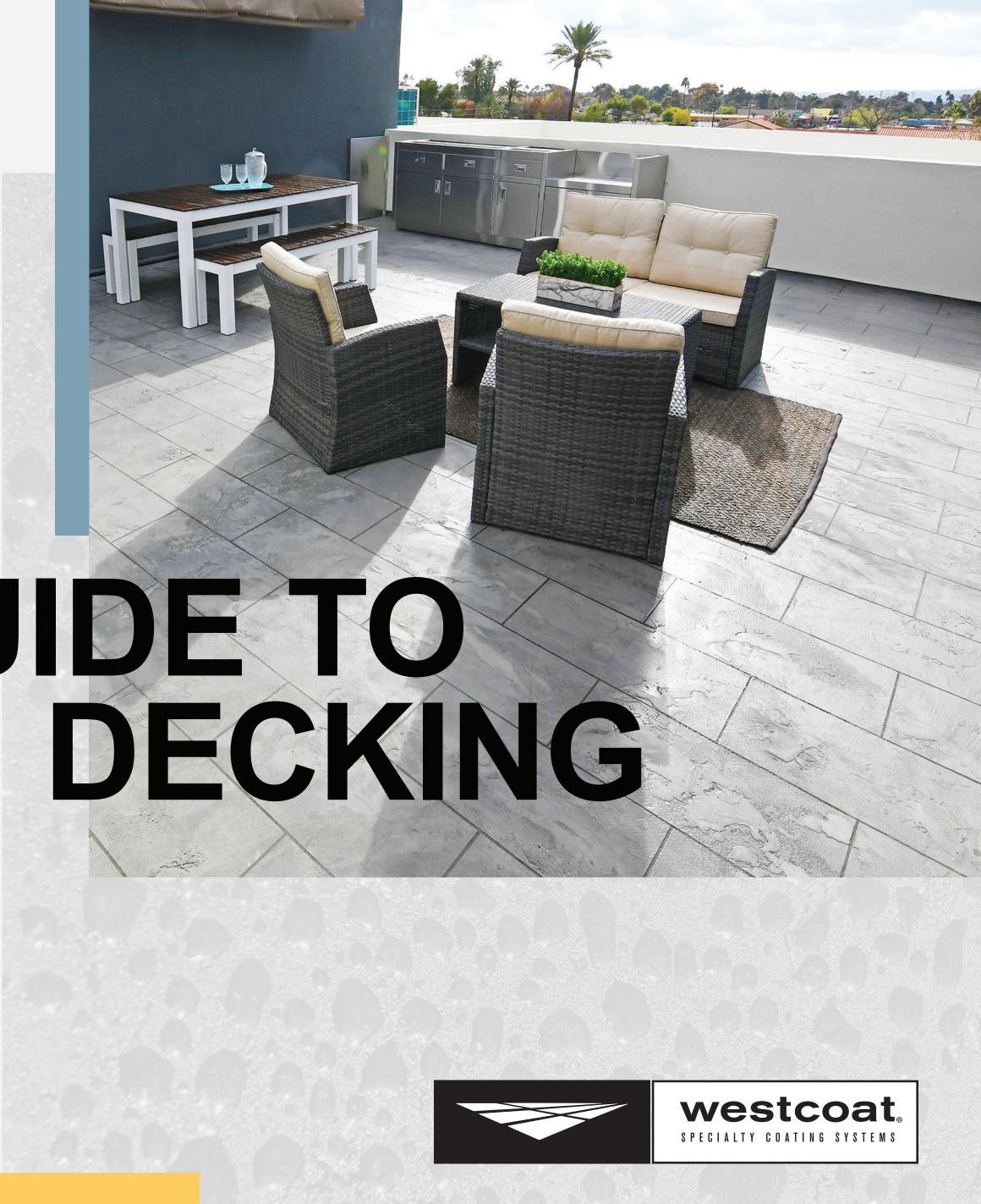


A BUYER'S GUIDE TO WATERPROOF DECKING



HOW DO I CHOOSE THE RIGHT WATERPROOFING SYSTEM?

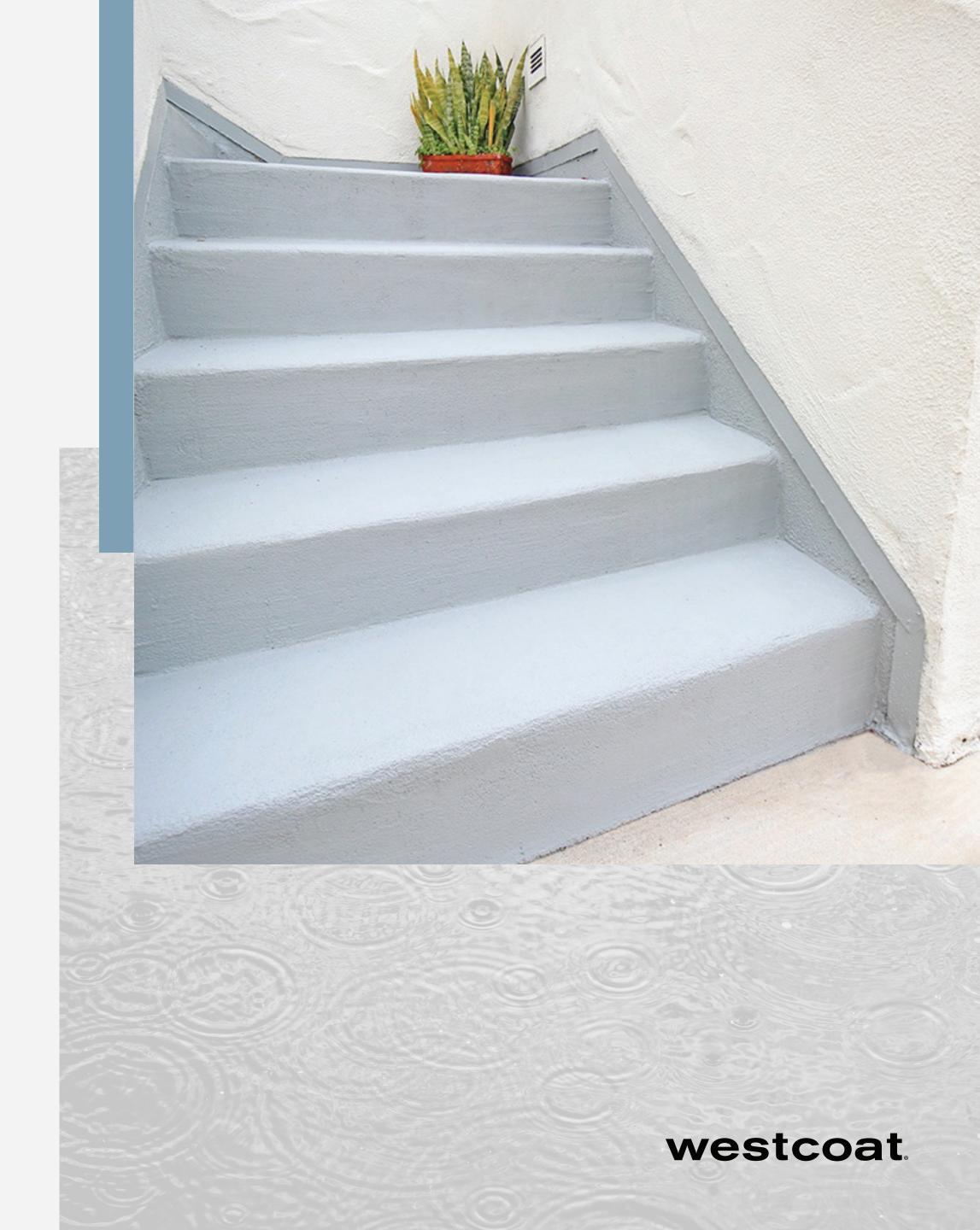
Most waterproofing installations are unique in some respect, with the use, location, climate, and other factors influencing the selection of the appropriate system. But the first consideration is the substrate: Is it plywood or concrete?

PLYWOOD: Our <u>ALX™</u> system integrates acrylic resins and cement blends into a reinforced, galvanized metal lath with a durable concrete-like finish. Finishes come in different colors and patterns.

CONCRETE: MACoat™ is our fiberlath-reinforced deck system for above-grade concrete. Excellent for restoring elevated walking surfaces or any area subject to heavy foot traffic

Ask westcoat or a qualified contractor applicator (QCA) to guide you to the best options to reduce heat, resist slips, or meet other requirements:

- To suit different locations such as balconies, walkways or rooftop decks
- Meet local building codes and regulations for fire ratings, volatile organic compounds (VOCs), or wildland-urban interface
- Is the deck in need of restoration, maintenance or a new install?

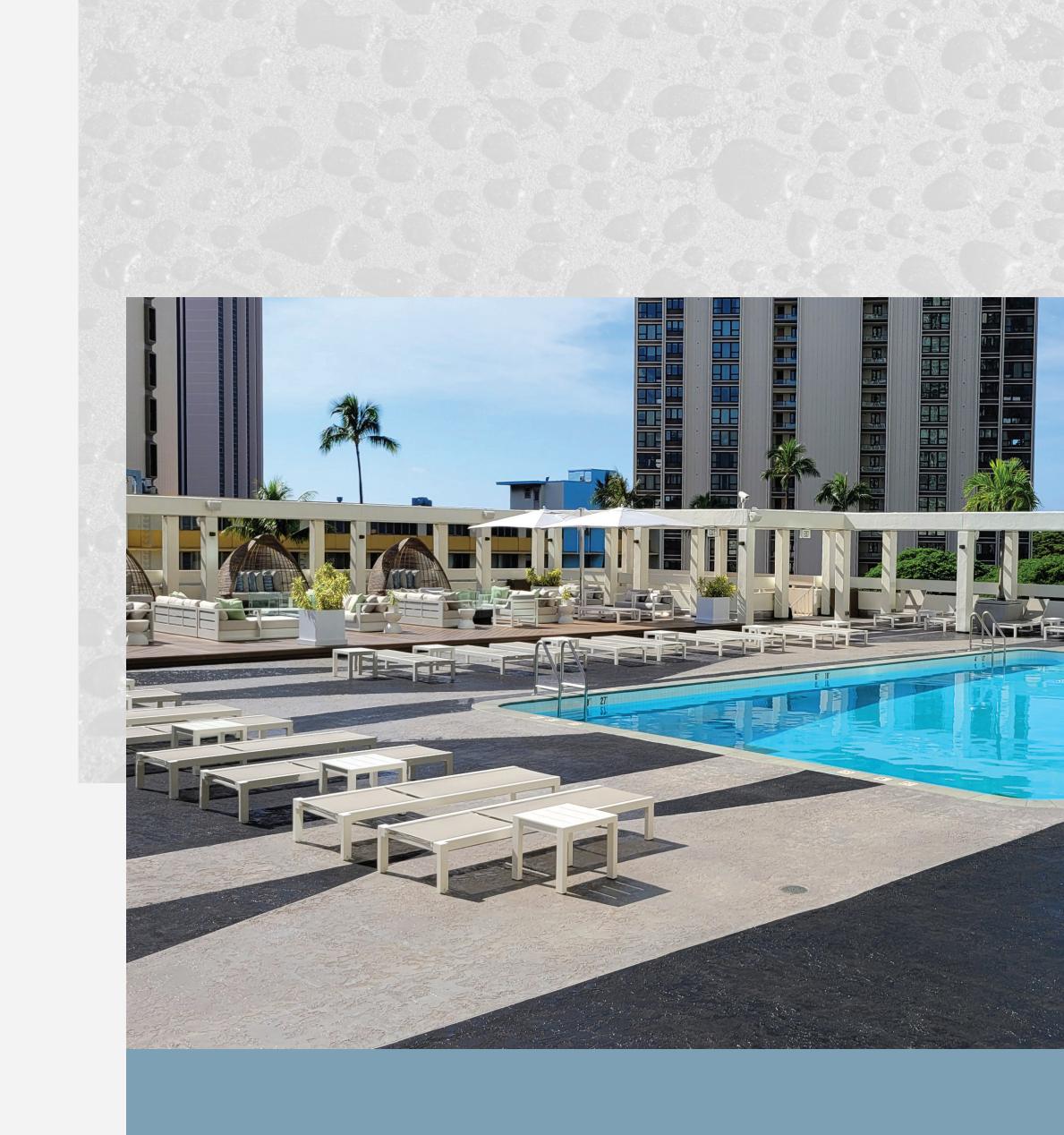


HOW MUCH WILL THIS COST?

Every installation has different requirements, and both ALX and MACoat systems offer many functional and aesthetic options. A Westcoat Qualified Contractor Applicator will be happy to evaluate your situation and give you a real estimate based on your actual needs and priorities.

While our prices are competitive, it's best to think of a Westcoat high-quality waterproof deck as an investment with real returns:

- Years of worry-free, reliable, warranted service
- Protects your property from the impacts of water and sun
- Keeps you compliant with building codes
- Continuing safety, service, and beauty for residents or guests



HOW LONG DOES INSTALLATION TAKE?

It depends on the installation specifics:

- Many are completed within three to five days
- Installation times may be affected by things like the starting situation and necessary prep work, and the product options selected
- Work can be done in stages to support the activities of other trades
- Westcoat products are low-odor and low-VOC formulations
- It's an opportunity to assure tenants or guests that this important upgrade is for their comfort and safety



WHAT'S THE DIFFERENCE BETWEEN WESTCOAT (MACOAT) AND URETHANE?

Major differences between Westcoat waterproofing and urethane will impact installation, use, maintenance, and durability.

	Westcoat	Urethane
y	 1- to 4-hr drying time per coat @ 70°F Low-temp drying accelerant does not affect the product Low odor, low VOCs. Breathable Options for a sloping substrate 20 standard colors, color matching, plus pattern and texture options High-strength fiberlath reinforcement 	 16- to 24-hr dry time between coats @ 70°F; up to 72 hrs to cure Low-temp accelerator can degrade cured product High odor with higher VOC. May be negatively impacted by VOC Rules. No sloping substrate options Few options for patterns; color packs can cause problems; generally just sand texture Somewhat durable, but soft; no high-strength reinforcement
Durability	 Heavy duty, durable, better wear resistance at all layers Low maintenance, easy re-top-coating, 60-minute dry time Won't degrade in UV light 	Maintenance may need priming/re-top coating, 24-hr dry time
Usage	 Comfortable underfoot Fire rated 	 Sand finish can be harsh underfoot May not be fire rated

IS MAINTENANCE DIFFICULT?

Maintaining Westcoat decks is simple and straightforward.

- Keep the surface free of sand, gravel, metals, or other abrasives
- Remove grease, oils, and other contaminants
- Routine sweeping, hosing, and occasional cleaning with a mild soap or solution such as "Simple Green" is generally sufficient
- Have a Westcoat QCA conduct the required periodic inspections
- Reseal every 3-5 years if needed to extend the deck's life and beauty
- Methods may vary depending on the system, texture, sealer, environment, use, or other factors. See <u>Westcoat's Exterior Care and Maintenance Guide</u> for more information.

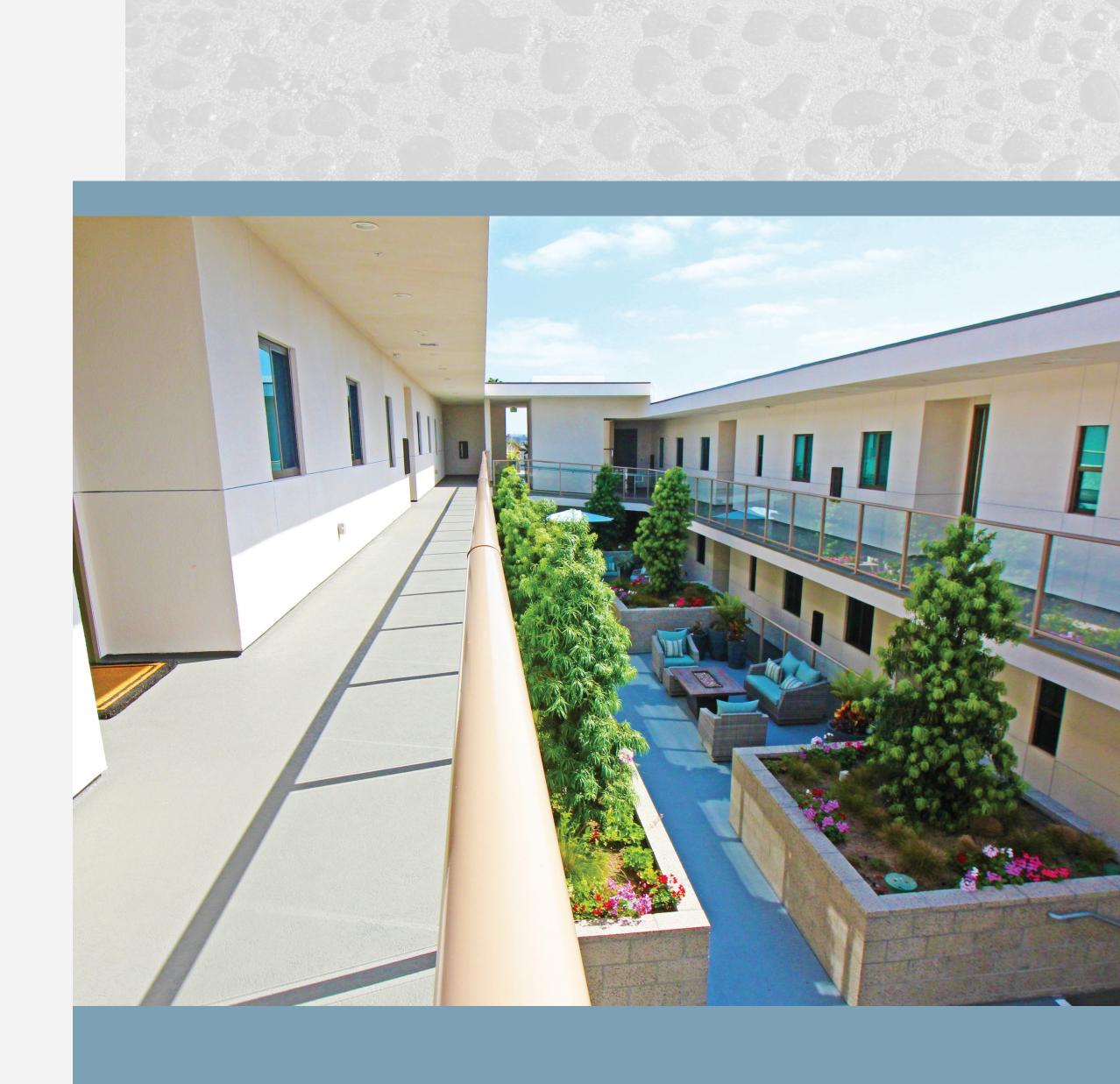


HOW LONG IS THE WARRANTY PERIOD? THE ACTUAL LIFE SPAN?

General Warranty

Westcoat system warranties range from one to five years. Our 5- to 20-year warranties require installation by a Westcoat QCA (Qualified Contractor Applicator). Your QCA can provide more information.

We should note that many installations far outlive even our 20-year warranty, and re-installations are more likely for design changes rather than wear and tear.



HOW EXPERIENCED IS WESTCOAT?

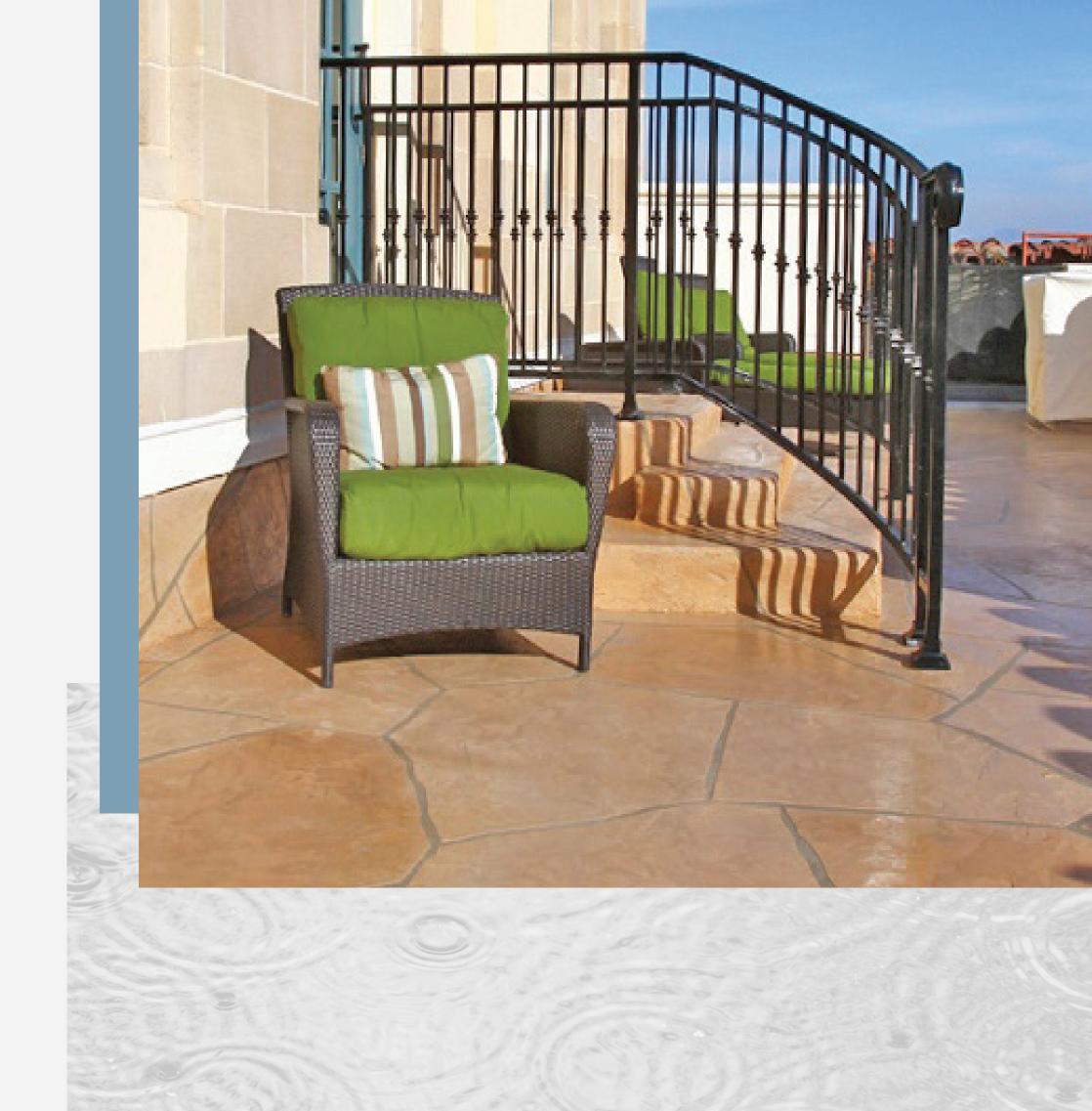
Westcoat has been manufacturing superior-quality waterproof decks and specialty flooring solutions since 1981. Property and facilities managers, architects, designers, contractors, and homeowners choose Westcoat for our quality, durability, and long-lasting beauty.

Westcoat waterproofing systems have been installed nationwide on millions of square feet in leading hotels, residential complexes, fine homes, and commercial facilities. All Westcoat products are warranted and rigorously tested. We can also connect you with our network of Qualified Contractor Applicators (QCAs) for a quality installation by experts.

We take pride in every installation of a Westcoat product. See our work here and read what some of our customers have to say.

Notable Waterproofing Jobs

- St. Thomas Hospital Nashville
- Catalina Landing Long Beach
- Daniel K. Inouye International Airport Honolulu
- Arroyo Affordable Housing Los Angeles
- Las Vegas Speedway
- Howard Hughes Promenade Los Angeles



IF I DECIDE TO GO WITH WESTCOAT, HOW DO I PROCEED?

To get started, just get in touch

The best way to get started is to contact Westcoat directly. We can answer questions about your particular situation or refer you to a <u>Westcoat Qualified Contractor Applicator</u>.

You can contact us through the form on our website, email info@westcoat.com, or call us directly at 1-800-250-4519.

We look forward to speaking and helping you select the waterproofing solution that delivers the results you expect.



